

# FAIRCHILD EQUIPMENT

Comprehensive solutions for moving, stacking, and storing products & materials.



Fairchild Equipment has succeeded in building their business into one of the premier material handling business in the Midwest. Their success is driven through living out their mission, vision and core values. Family is important at Fairchild and if you choose them you will be assigned a team of professionals that will not give up until you are totally satisfied and all your needs have been met.

-Home Furnishings Manufacturer

# Lifting Value to New Heights

We do more than sell equipment – we partner with our customers to find the right solution to meet their needs. While most of our business continues to be new and used sale, service and rental of Hyster and Yale lift trucks, we continue to expand our offering to include a variety of material handling equipment such as narrow aisle forklifts, rough terrain forklifts, telehandlers, aerial lifts, sweepers/scrubbers, tractors, rail car movers, utility vehicles, yard spotters, and more.

We are committed to providing outstanding service and innovative solutions to become a valued business partner to your business. With every minute of downtime costing your business money, we understand the success of your business depends on keeping your fleet performing at its best. A wide variety of products and services means we can help you with maximizing the uptime and ROI of your entire fleet.

## Our Core Values

### Family Values

Healthy work/life balance promoting a winning and pleasant work environment. Follow the Golden Rule.

### Safety Always

We are committed to safety at all times and in all places.

### Customers For Life

Excellence in customer service. If we don't deliver on our promises, let us know and we WILL fix it!

### Employer of Choice

Happy and productive employees who outwork the competition.

### Active in Our Communities

Outstanding citizens in the markets we serve.



[fairchildequipment.com](http://fairchildequipment.com)



### NEW EQUIPMENT

- ✔ Material Handling Equipment from 30 Leading Manufacturers
- ✔ Batteries, Chargers & Attachments
- ✔ Standard & Extended Warranties Available



### USED EQUIPMENT

- ✔ Large Inventory of Rental Retirements & Trade-Ins
- ✔ Lease Returns
- ✔ Limited Warranties Available



### RENTAL EQUIPMENT

- ✔ Gas, Diesel, LP & Electric Options
- ✔ Short & Long-Term
- ✔ Aerial Lifts, Forklifts, Rough Terrain Trucks, Sweepers, Scrubbers & More



### TRAINING

- ✔ On-site, Group Training & Train the Trainer Options
- ✔ Fulfills OSHA Requirements



### SERVICE

- ✔ Repair for All Makes & Models
- ✔ Factory Trained & Certified Technicians
- ✔ Road Service or Shop Repair Available



## AERIAL EQUIPMENT

- ✔ Material Lifts & Personnel Lifts
- ✔ Vertical Lifts & Stock Pickers



## AGRICULTURE

- ✔ Skid Steers, Backhoes & Loaders
- ✔ Implements, Attachments & Accessories



## ALTERNATIVE POWER SOLUTIONS

- ✔ Green Power Solutions
- ✔ Traditional Lead Acid, Lithium Ion & Hydrogen Fuel Cells
- ✔ Various Charging Options



## CLEANING EQUIPMENT

- ✔ Advance, IPC Eagle & Viper
- ✔ Walk-Behind Sweepers & Scrubbers, Rider Sweepers & Scrubbers



## CONSTRUCTION

- ✔ Backhoe Loaders, Rough Terrain Forklifts & Skid Steers
- ✔ Telescopic Handlers



## ERGONOMICS & LIFT TABLES

- ✔ Reduce Workplace Injuries
- ✔ Increase Worker Efficiency



## FINANCING

- ✔ Competitive Traditional Purchasing
- ✔ Rent-to-Own & Lease Programs
- ✔ Lease with Full Maintenance Options



## SMART FLEET FLEET MANAGEMENT

- ✔ Detailed Fleet Management and Reporting
- ✔ Planned Replacement & Right-Sizing
- ✔ 24 / 7 / 365 accessibility



## FORKLIFTS

- ✔ Gas, Diesel, LP & Electric Options
- ✔ Riders, Narrow Aisle, Walkies & Pallet Trucks
- ✔ 2,500 to 105,000 lb Lift Capacity



## PARTS

- ✔ Parts for **All Makes & Models** of Material Handling Equipment
- ✔ OEM & Multiple Line Replacement Parts
- ✔ Mobile Tire Press



## RAILCAR MOVERS

- ✔ Rail King
- ✔ Dual-Direction Cabs & Full-Width Cabs



## STORAGE SYSTEMS

- ✔ Pallet Racking, Static Picking, Shelving, Shuttle Systems & Storage & Handling Systems
- ✔ Mezzanines & Platforms



## UTILITY VEHICLES

- ✔ Columbia, Cushman, Motrec, Taylor-Dunn, Pack Mule & Polaris
- ✔ Burden Carriers, Personnel Carriers, Stock Chasers, Tow Tractors & Utility Vehicles



## WAREHOUSE DESIGN

- ✔ Engineering Studies
- ✔ Rack Safety Audit & Repair
- ✔ Project Management & Installation Services



## YARD SPOTTERS

- ✔ Capacity
- ✔ Light & Heavy Duty



CUSTOMERS FOR LIFE

Fairchild Equipment was founded in 1985 as Yale Materials Handling. Under the leadership of our founder, Gary Fairchild, we gradually diversified our manufacturers to add other trusted brands and expanded our service areas to better serve Wisconsin, Minnesota, Northern Illinois, North Dakota and the Upper Peninsula of Michigan. We've grown from only a five person operation to over 280 employees. We remain committed to serving as your one-stop source, providing a holistic approach to solving your specific operational challenges.



## Customers for Life

At Fairchild Equipment, our vision has always been to be the industry leader, known as the place where people choose to work and where customers become partners for life. We make it our responsibility and duty to provide you with innovative goods and solutions, so that your productivity is optimized and you can perform at your best for your customers.

We know that in order for us to provide a dynamic and comprehensive customer experience, we need to have a team dedicated to industry experience, knowledge and customer service. We know our employees embrace our values and are driven to exceed expectations.

[www.fairchildequipment.com](http://www.fairchildequipment.com)

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